SVA Software, Inc.

8 Considerations to determine if you're ready for a VMware ELA

Checklist for VMware ELA's

8 Considerations to determine if you're ready for a VMware ELA

Deciding to go with a VMware ELA contract can become quite overwhelming. See our checklist to understand what's important when considering a VMware ELA.

SVA Software, Inc.

Checklist of considerations

- ☐ **Minimum $250K agreement with VMware?**
  This applies to new licenses plus support and subscription cost
- ☐ You are able to work with a 3 year up-front payment contract
- ☐ Your organization is a global company
- ☐ There are plans to implement new projects for the next 3 years

Have you asked yourself

- ☐ Do you have visibility into all your VMware license usage across vCenters?
- ☐ Are you aware of the compliance status/over-usage?
- ☐ Has your IT team been struggling with keeping track of license deployment?
- ☐ Struggling to manage the different subscription levels and support periods across departments?

If you've answered „yes" to most questions, you should definitely consider a VMware ELA
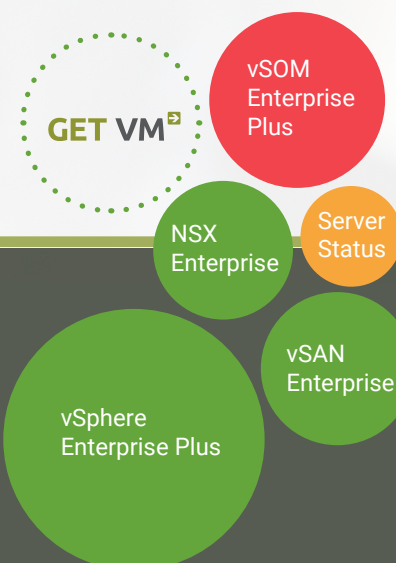
Benefits of VMware ELA

1) Simplification

- ✓ Unlimited license usage over a fixed period of time with single upfront purchase
- ✓ Fixed renewal price – for better budgeting
- ✓ Simplify license deployment with single volume license keys
- ✓ Deploy licenses globally with a Global Enterprise Agreement, don't worry about falling out of compliance

2) Savings

- ✓ The more you buy, the bigger the discount
- ✓ Take advantage of a significant discount on SW license (20-40%), maintenance, support and professional services for one bundled price

GET VM

vSOM Enterprise Plus

NSX Enterprise

Server Status

vSAN Enterprise

vSphere Enterprise Plus

Want to maximize the value of your VMware ELA?

GetVMware can help you **maximize planning and negotiation** by evaluating your environment's license data sets to detect compliance violations, give you a **complete overview of your license entitlement and usage**, including **optimization & consoldation recommendatons**

| **Start today** | **Learn more** |